



# MAXIMIZE ROI BY OUTSOURCING STOCKROOM MANAGEMENT

We can work with you to identify, develop, and implement the vending or inventory management solution that best meets your needs, leveraging the latest technology to provide enhanced product control and transparency, along with significant cost savings. With **over 25 years of experience** implementing and maintaining inventory programs, our technicians can regularly visit your site and:

- Maintain on-site inventory in-line with agreed-upon stock levels.
- Provide enhanced controls & reports on employee product consumption.
- Analyze consumption & make recommendations to optimize spend and avoid stock outs.
- Receive material and stock at desired locations.
- Provide free product delivery.

## PROVEN COST SAVINGS

The chart below highlights potential cost savings with AiM:

- **Number of POs Is Reduced:** Multiple orders are consolidated to the one generated by the AiM technician, eliminating tedious paperwork & internal order processing tasks.
- **Freight Charges Are Eliminated:** The AiM technician delivers the items with no freight charges, saving you all shipping costs.
- **Time Savings:** The AiM technician provides receiving, restocking & counting labor functions, allowing your team to spend more time on higher value tasks.



### The AiM App: The Latest In Inventory Management Technology

Our AiM program leverages the latest technology to provide unparalleled, real-time visibility into inventory levels and usage. This user-friendly app:

- Is available on all Apple products.
- Uses your device's camera to scan bar codes.
- Allows user to enter counts.
- Instantly calculates quantity needed and transmits replenishment order to the A&M ERP system.
- Tracks history and usage of products by user.
- Shows active stock and WIP from the A&M warehouse.

AiM COST SAVING ANALYSIS						
BEFORE AiM				AFTER AiM		
EXPENSE	RATE	USE	COST	USE	COST	SAVINGS
Number of PO's	\$100.00	3	\$300.00	1	\$100.00	\$200.00
Freight Charges	\$10.00	3	\$30.00	0	\$0	\$30.00
Receiving & Restock (Labor)	\$20.00	1	\$20.00	0	\$0	\$20.00
Inventory Cycle Count (Labor)	\$20.00	1	\$20.00	0	\$0	\$20.00
<b>Weekly Expense Total</b>			<b>\$370.00</b>		<b>\$100.00</b>	<b>\$270.00</b>
<b>Annual Expense Total</b>			<b>\$19,240.00</b>		<b>\$5,200.00</b>	<b>\$14,040.00</b>

# STREAMLINE YOUR INVENTORY MANAGEMENT

Automated Inventory Management provides significant time and cost savings along with robust reporting that allows you to track usage by individual, department, subcontractor, and category. This results not only in increased accountability, but a better understanding of the stock required for each job so that you can rest assured you'll have what you need, when you need it!

“Since implementation of A&M’s VMI program we have reduced spending on our consumable items. It is very easy to track usage trends by specific inventory items, shift, and staff. We appreciate A&M’s on-time reliability and very competitive prices.”

—Soap Manufacturer, Operations Manager

## HOW AIM VENDING SAVES MONEY

The AiM program can also provide further savings by utilizing a vending solution. When there is no accountability for free stock, usage grows and expenses increase. AiM joins forces with you to select the right vending solution to meet your facility’s needs. Once installed, we maintain the agreed upon stock levels and provide regular usage data by user and item. This customized inventory system will produce savings.

## VENDING PROGRAM BENEFITS

- **Control employee supplies** with secure dispensing that provides accountability that can be restricted by product, employee, or pre-determined quantity limits.
- **Ensure employee productivity** with access to the right amount of supplies, in the right location, and at the right time to have uninterrupted work.
- **Track dispensing of supplies 24/7** with real-time, item-based reporting accessible through the web portal.
- **Protect against pilfering** of high-end items with secure access.
- **Provide MRO cost-saving opportunities** with reductions in inventory.



To learn more, or to schedule a **free site VMI evaluation**, contact: Mo Tariq at [mtariq@am-ind.com](mailto:mtariq@am-ind.com)



### Scan QR Code For More Information

A&M's Mo Tariq walks you through the basics & benefits of Vendor Managed Inventory.



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